**ALXTROY.COM - website**

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https://www.facebook.com/

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https://vimeo.com/

**Alexander and Troy Tours**

Receptive services in the US, the Americas

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Alexander and Troy Tours is a professional receptive services company possessing extensive local knowledge, expertise and resources, specializing in the design and implementation of events, activities, tours, transportation and program logistics.

**Why work with us?**

We represent you, your goals and objectives in the markets we serve. By working with us, you would be benefiting from our knowledge of the local markets, local products, service quality and reliability. We will negotiate on your behalf, always keeping your best interest and budget in mind.

We are your US partner to leverage our on-going relationships with vendors to obtain the best quality and service, together with our purchasing power to provide the highest quality of service in the most cost-effective manner.

Just keep it simple. We are your one point of contact in the market . Our knowledge of the finest local venues, caterers, transportation and other event services and ability to access to and experience with the new, exclusive and unique venues and restaurants; we offer your clients the creative ideas for special events, team building and those challenging situations, through you .

* ABOUT

Alexander and Troy Tours is the trusted partner in USA, serving as a Destination Management Company and the premiere choice as the receptive service company headquartered in New Jersey, USA, since 1999.

We have been assisting our clients around the globe build a portfolio by providing them tailor made service options suitable to their needs in accommodation, tour guide and transfer services, unique experience management, city tours, excursions, attraction tickets and restaurant arrangements and many other ad-hoc services and other travel related new initiatives.

Our strength comes from the wealth of experience, our speed and power, reliable service, established standards, privileged relationships and expertise in the destination.

Renowned for our competitiveness, our global reputation and trustworthiness, we support excellence and ethical business practices and promote the value of our clients.

Our Core Organizational Values:

\* Excellence in Service; pre-eminent in profession, relentlessly focused, sincere and caring team at reach 24 hours a day,

\* Be Innovative and proactive, think independently and different, seek new ideas, be fast

\* Show unsurpassed intelligence through, have insight and best practices to overcome complex tasks

\* Take responsibility, be serious, be fun, be humble all at the same time

\* Be the expert on crisis management as well as smooth operations

\* Honor and respect clients and guests,

\* Have transparent, open and honest communication at all levels

\* Show seamless and utmost care, family and partnership approach, promote partners

\* Abide ethical business practices and respect the cultural norms

\* Create competitive advantage as the solution provider; customer and partner satisfaction that would lead to new clientele referring

\* Value customer loyalty

\* Expand

Team

?

Global presence

* SERVICES

As the premiere choice for USA receptive service company, Alexander and Troy Tours is pleased to provide the following tailor-made services in line with our core organizational values according to our customers` luxury and price requirements, by providing options to choose from and by maintaining high quality of service :

* + Incentive, Travel, Meetings & Conferences Event Management
  + All Group Reservations (Student/Leisure/Incentive/MICE)
  + Individual Reservations (FIT)
  + Accommodation in appropriate, well positioned hotels with best price
  + Venue Arrangements
  + Airport Transfers
  + Domestic Flights
  + Car Services
  + Motor Coach Services
  + Local Guiding, City Tours
  + Meet and Greet Assistance
  + Show and Entertainment Tickets
  + Dining / Restaurant Reservations
  + Special Care for Incentive Groups  - All special requests are met in addition to the ones listed above, such as party organizations, collateral material preparations, DJ Service etc.
  + Special Care for Mice and Conference/Congress Groups: All special requests are met in addition to the ones listed above, such as transfers to the conference area, dinner organizations in best rated restaurants and tour alternatives for free times in between etc.
  + Escorted Groups
  + Celebrations & Luxury Travel
  + Product Launch Activities
  + Team Building Activities
  + 24-hour service and consultancy before, during and after events
* MICE

"[Meetings](https://en.wikipedia.org/wiki/Meeting), [incentives](https://en.wikipedia.org/wiki/Employee_reward), [conferences](https://en.wikipedia.org/wiki/Convention_(meeting)) and [exhibitions](https://en.wikipedia.org/wiki/Trade_exhibition)", or "Meetings, Incentives, Conferences, and Events" (MICE) is a term mainly used outside USA to define a type of [tourism](https://en.wikipedia.org/wiki/Tourism) in which large groups, usually planned well in advance, are brought together for a particular purpose.

Recently there is an industry trend towards using the term 'meetings industry' or 'events industry' to be an umbrella term for the vast scope of the meeting and events profession.

As each would require different specifics, please visit our services section and the links below to gather information on our services as the solution provider:

* Meetings
* Incentives,
* Conferences
* Exhibitions (her biri link ile sayfaya da baglaniyor)
* Meetings

Definition of a meeting is where and when two or more [people](https://en.wikipedia.org/wiki/Homo_sapiens) come together to discuss one or more topics, often in a formal setting. These vary in form, content, size, setting and in almost every aspect one can think of; therefore the requirements may differ vastly.

As Alexander and Troy tours, we are ready to serve our clients in all types of their needs in concern. The arrangement could be an ad-hoc one as well as an ongoing agreement.

* Incentives

Incentive tourism is usually undertaken as a type of employee reward by a company or institution for targets met or exceeded, or a job well done. Unlike the other types of MICE tourism, incentive tourism is usually conducted purely for entertainment, rather than professional or education purposes, while in general MICE events are usually centered on a theme or topic and are aimed at a professional, academic or trade organization or other special interest group.

As these groups have their own specifics, creative solutions or activity planning may be necessary. We are well experienced in this field and actually servicing these groups is one of our strengths as a tailor-made solution provider. We focus on the entertainment side as much as the overall flow of the tour planning. Our clients can consult us on our expertise in decision making process and the options to be provided.

* Conferences

Conferences and especially conventions being much more complex in comparison to meetings arrangements require high level of concentration and effort.

In the technical sense, depending on the size of the participants and the form of the gathering, the academic conferences, forums, summits, symposiums, seminars, workshops, events, conventions, congresses and some annual general meetings may be addressed under this field.

Most large cities will have a [convention center](https://en.wikipedia.org/wiki/Convention_center) dedicated to hosting such events. The happenings may feature displays, shows, and may even be sales related. These events are meetings of a huge number delegates or representatives engaging in the common interest, mainly based on the type of [industry](https://en.wikipedia.org/wiki/Industry), [profession](https://en.wikipedia.org/wiki/Profession) and [fandom](https://en.wikipedia.org/wiki/Fandom), requiring a more focused approach.

As such events are generally organized by societies or communities dedicated to promotion of the topic of interest, and are often planned and coordinated; in many cases in exacting detail, special service arrangements would be necessary and would be provided by professional [meeting and convention planners](https://en.wikipedia.org/wiki/Meeting_and_convention_planner), either by staff of the convention's hosting company or by outside specialists. We are in this respect the solution provider to assist you in your coordination activities in all aspects on the way.

In addition, participants themselves also need to focus on issues of concern to the profession and advancements in the profession, in comparison to a regular visitor or a tourist and this requires additional organizational effort which we excel at.

* Exhibitions

A trade fair (trade show, trade exhibition, or expo) is an exhibition organized so that companies in a specific [industry](https://en.wikipedia.org/wiki/Industry) can showcase and demonstrate their latest products and services, meet with industry partners and customers, study activities of rivals, and examine recent [market trends](https://en.wikipedia.org/wiki/Market_trend) and [opportunities](https://en.wikipedia.org/wiki/Market_opportunity). These vary in size, content and scope an may host different people and companies from around the globe.

In the U.S., there are more than 10,000 trade shows held every year, and several online directories have been established to help organizers, attendees, and marketers identify appropriate events.

Alexander and Troy Tours is the trusted partner in USA and the premiere choice assisting you in your organizations in attending such exhibitions in groups or as individuals.

* Event management

Event management is actually a complete project management involving the creation and development of large scale events such as festivals, conferences, ceremonies, formal parties, concerts, or conventions. The events industry now is said to include events of all sizes from the Olympics down to business breakfast meetings. Many industries, charitable organizations, and interest groups hold events in order to market themselves, build business relationships, raise money, or celebrate achievement.

As the process may involve studying the brand, identifying the target audience, devising the event concept, and coordinating the technical aspects, planning the budgeting, scheduling, selection of the premises, acquiring necessary permits, coordinating transportation and parking, arranging for speakers or entertainers, arranging decor, event security, catering, coordinating with third party vendors, and emergency plans, Alexander and Troy Tours is present to assist you in all aspects, according to your needs.

* Program and Content Design

We are there to serve you to analyze and evaluate appropriate venues and activities suited to match the size and the demographics of the group; as well as protecting the "return on investment" (ROI) by controlling costs.

We concentrate on conveying the corporate massage, by implementing branding opportunities where ever suitable. We also concentrate on implementing activities consistent with the meeting goals. We evaluate, select and manage entertainment options appropriate for group and clients objectives; and may even create exclusive opportunities unavailable to general public. We look into every detail to the highest extend that we manage timelines, get involved in your decision making process in selection of the menu options, portion sizes, etc.

Just name it.

* Logistics Management

We are there to plan and manage logistical elements of all types of travel, be group or FIT related, including safety concerns, timing requirements, service level, and financial consideration.

We take measures to plan well in advance, manage, and execute group arrival and departures and or the changes for maximum service levels and financial considerations; proactively managing all changes, cancellations and additions including staffing.

We create routings trying to ensure efficient and accurate directions; investigating potential street closings, construction sites, conflicts, event permits or weather forecasts.

* Marketing and Representation Assistance

We are ready to represent you within the US market, creating new business opportunities in your name. We connect you to your piers, suppliers and buyers on ad-hoc and an regular basis upon your request. We can assist you to enroll, travel and take part in trade shows, exhibitions and arrange specific meetings or gatherings related to your filed of business. We can assist you in your warehouse needs or in distribution of goods. Please contact us for further information.

* DESTINATIONS

(icerkler - Destinations dosyalari eklenecek)

* GALLERY
* REFERENCES

Alexander and Troy Tours` clientele profile consists of some of the premier brands in a variety of industries. Since we serve mainly under our partners` brands to their clients, we would need their special permission to share our references. Please check the gallery section of our website to see the scope of the work we have done.

We have served groups over 300 as well as for one person coordination requests including VIPs.

* BLOG
* CONTACTS

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Contact us: (in form format - LIKE THE WEBSITE PRESENTLY)

Name: \*

E-mail Address:\*

Your Message: \*

*\*\* We would be glad to assist you and respond in the shortest possible time with the alternatives that meet your needs.*